

**BUILD YOUR CAREER
WITH CARGILLS BANK**

Merchant Promotions & Relationship Officer Junior Executive

KEY RESPONSIBILITIES

- Negotiate with merchants for promotional campaigns and execute high-impact seasonal offers (e.g., Avurudu, Christmas)
- Retain and maintain good relationship with the existing merchant base
- Maintain and enhance operational effectiveness and ongoing management for the bank's existing merchant base
- Monitor merchant activities to ensure adherence to card-related regulatory mandates
- Build and sustain long-term relationships with external stakeholders, including high-value merchants and card schemes like MasterCard

EXPERIENCE & QUALIFICATIONS

- Minimum of 2 years of experience in a similar role within the banking or financial services sector
- Previous exposure to an existing merchant base promotions or a proven track record in field-based merchant promotions will be a significant added advantage
- Excellent interpersonal and customer relationship management (CRM) skills
- Prior experience in retail banking marketing or merchant business development
- Strong communication skills to negotiate complex promotional deals

Interested candidates are invited to forward their CVs to **career@cargillsbank.com** mentioning the post applied for, in the subject line of the email on or before **02nd March 2026**.

Head of Human Resources

Cargills Bank PLC,

No. 696, Galle Road, Colombo 03. Tel. 011 7 640 640



Fitch Rating A(Ika)

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Cargills Bank PLC is a licensed commercial bank supervised by the Central Bank of Sri Lanka

