

**BUILD YOUR CAREER  
WITH CARGILLS BANK**

# **Merchant Promotions & Relationship Officer Junior Executive**

## **KEY RESPONSIBILITIES**

- Negotiate with merchants for promotional campaigns and execute high-impact seasonal offers (e.g., Avurudu, Christmas)
- Retain and maintain good relationship with the existing merchant base
- Maintain and enhance operational effectiveness and ongoing management for the bank's existing merchant base
- Monitor merchant activities to ensure adherence to card-related regulatory mandates
- Build and sustain long-term relationships with external stakeholders, including high-value merchants and card schemes like MasterCard

## **EXPERIENCE & QUALIFICATIONS**

- Minimum of 2 years of experience in a similar role within the banking or financial services sector
- Previous exposure to an existing merchant base promotions or a proven track record in field-based merchant promotions will be a significant added advantage
- Excellent interpersonal and customer relationship management (CRM) skills
- Prior experience in retail banking marketing or merchant business development
- Strong communication skills to negotiate complex promotional deals

Interested candidates are invited to forward their CVs to [career@cargillsbank.com](mailto:career@cargillsbank.com) mentioning the post applied for, in the subject line of the email on or before **02<sup>nd</sup> March 2026**.

**Head of Human Resources**  
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**Fitch Rating A(Ika)**

**www.cargillsbank.com**

Cargills Bank PLC is a licensed commercial bank supervised by the Central Bank of Sri Lanka

