

WE ARE HIRING

Junior Executive - Sales

EXCELLENT OPPORTUNITIES TO BROADEN YOUR CAREER HORIZON

JOB PROFILE :

- Achievement of sales target of Auto fuels (including branded/premium fuels), Lubes and ensuring timely collection of payment
- Sales monitoring of Retail Outlet
- Identification of facility upgradation / RO modernization / related proposals, etc.
- Ensuring availability / compilation of dealership agreements / business registration / audited balance sheet / updated RO land records (for B site) / account statements / legal metrological certificates / any of the statutory approvals as applicable
- Ensuring statutory approval, pre-commissioning approvals of all new ROs
- Inspection of Retail Outlets as per norms
- Act as a strong link between HO and the Dealers
- Controlling and collection of payments – non- fuel vendors
- Identification of new sites for Petrol Sheds – VIP Ref / record keeping
- Modernization B Site ROs (Canopy / Driveway)
- Market intelligence – regular feedback to managements / MIS
- Ensuring proper maintenance of retail outlet equipment's and proper safety compliance

CANDIDATE PROFILE :

- Bachelor's degree in Marketing / CIM / SLIM or an equivalent qualification
- Minimum 02 years of work experience in similar position in Sales / Marketing
- Preferably below 35 years of age
- Valid driving license
- Experience in Petroleum industry will be preferred
- Candidate should be willing to be posted anywhere across the island
- Excellent computer literacy
- Excellent verbal and written communication in English
- Excellent boundary management & good time-management skills

Apply Now

careers@lankaio.com

Lanka IOC PLC

Level 21, West Tower, World Trade Center,
Colombo 01

Submit your cv on or before 12th February
2026 (Mention the post applied)