

JOIN THE MOST AWARDED BANK IN SRI LANKA HEAD OF STRATEGY



With an enduring vision of being the most technologically advanced, innovative and customer friendly financial organization, we, the Most Awarded Bank in Sri Lanka, continue to progress steadily while being the first Sri Lankan bank to be listed amongst the Top 1000 Banks in the World.

Our unparalleled record of success is supported by an unmatched suite of digital offerings and superior standards in service, stability and performance. We are poised to ascend to even greater heights in the near future.

JOB PROFILE

- Lead the annual and multi year strategic planning process in alignment with the Board's vision, while driving the Bank's "Digital First" agenda through identification and implementation of evolving technologies.
- Evaluate potential M&A opportunities, equity investments, and strategic alliances across local and regional markets, ensuring competitive edge through continuous innovation and deep dive market analysis of the Sri Lankan banking sector, including interest rate trend forecasting and competitor benchmarking.
- Translate high level strategic goals into actionable departmental KPIs using a Balanced Scorecard framework, while overseeing due diligence and post merger integration strategies to ensure process continuity, and monitoring organizational progress against strategic milestones with reporting to the MD and Board.
- Conduct deep dive market analysis of the Sri Lankan banking sector, leveraging advanced analytics to evaluate customer lifetime value and churn rates, while assessing the impact of CBSL policies, IMF program milestones, and sovereign debt restructuring on the Bank's portfolio, and developing stress test scenarios and economic contingency plans for diverse market cycles.
- Deep expertise in the Sri Lankan regulatory environment and retail/corporate banking nuances, with comprehensive knowledge of strategic frameworks and a strong grasp of macroeconomic impacts including IMF milestones and sovereign debt restructuring.
- Expertise in financial modeling and macroeconomic forecasting, proficiency in advanced analytics for customer behavior insights, and strong negotiation and due diligence skills for M&A activities.

APPLICANT'S PROFILE

- Master of Business Administration from a toptier university, with a bachelor's degree in a related field or professional qualifications such as CFA, CIMA, ACCA, CA or CMA (SL).
- Over 12 years of managerial experience in banking, management consulting (Big 4), and corporate strategy.
- Proficiency in financial modeling and strategic planning frameworks.
- Demonstrated success in leading teams and influencing executive level stakeholders.
- Proven ability to influence C suite executives and the Board of Directors, coupled with the capability to lead large scale cross functional initiatives and drive organizational change.

Successful candidate will be provided with an attractive remuneration package, commensurate with benchmarked financial institutions.

Interested candidates are invited to apply for the position, all applications should be routed through our corporate website.

To apply, please visit,

www.combank.lk > Careers > Open Positions > Head of Strategy

 **COMMERCIAL BANK**