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Area Sales Manager

John Keells Office Automation (Pvt.) Ltd., the authorized distributor for **Toshiba** – Digital Multifunctional Copiers, Consumables , **Samsung** – Mobile Phones and Tabs, Hospitality TV, Large Format Displays (LFD), and Video Walls, and Printer Consumables, **ViewSonic** – Multimedia Projectors and Digital Boards & Panels , **RISO** – Digital Duplicators & Consumables , **ASUS** – Notebook PCs and, EPads, and Desktop Computers **FEC** – POS Solutions, **Zebex** – Barcode Scanners, **Bixelon** – Receipt Printers, **Rio Touch** Smart bords and panels , **OCP** – UPS, **Cassida** – Cash Counting Machines.

Job Responsibilities

- You will be responsible in managing the distributor and overseeing their sales operations.
- Driving the team to achieve their stipulated targets whilst managing the sales team in the region assigned.
- Monitoring your team's performance, analyzing sales data and periodical forecasting.
- Overall responsible to ensure regional and distributor profitability.

Person Specifications

- Minimum of 5-6 years of experience in handling Mobiles products at a similar capacity.
- Motivated and target oriented individuals with excellent communication and interpersonal skills who could drive a sales team towards its goals.
- Experience in distributor management is an added advantage.
- Proven track record of achieving targets and driving sales growth in a business.
- Strong leadership skills and an ability to inspire sales team.
- Position is an Assistant Manager level position.

Interested candidates are encouraged to apply on HIVE before 31/01/2026

4 Jan 2026



John Keells Group is an equal opportunity employer, and we invite applications from all suitably qualified individuals to join our team.

*By applying, you consent to process your personal information for recruitment purposes and acknowledge that reference checks may be conducted.

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