



Delmege, a trusted leader in Sri Lanka's healthcare industry, is looking for a proactive and energetic Sales Executive to join our Healthcare Cluster. This is an exciting opportunity to be part of a growing segment within a reputed organization, offering innovative solutions to the country's healthcare sector.

## SALES EXECUTIVE – MEDICAL DEVICES

### Key Responsibilities:

- Promote and sell a range of medical devices to hospitals, clinics, and healthcare institutions.
- Build and maintain strong relationships with key decision-makers in the healthcare industry.
- Conduct product demonstrations, presentations, and training sessions for healthcare professionals.
- Identify and pursue new business opportunities to grow the customer base.
- Coordinate and arrange timely deliveries of equipment to clients in collaboration with internal teams.
- Achieve assigned sales targets and support the execution of sales strategies under the guidance of the Business Manager.
- Maintain accurate records of customer interactions, leads, and sales data.

### Ideal Candidate Should Possess:

- Degree or diploma in Marketing, Biomedical Engineering, Science, or a related field.
- 1–2 years of experience in medical device sales is a strong advantage, particularly in: Radiology, Neurology, Pulmonology, ICU and Theatre equipment & Hospital Laundry systems, etc.
- Fresh graduates with a passion for healthcare and sales are also encouraged to apply.
- Willingness and ability to travel extensively across the country.
- Excellent communication, interpersonal, and negotiation skills & Proficiency in English and Sinhala, speaking Tamil would be an added advantage.

Please send your CV with the names and the addresses of two non-related referees to [careers@delmege.com](mailto:careers@delmege.com) with the post applied marked clearly in the subject line to reach us within 10 days of this advertisement.

**DELMEGE FORSYTH & COMPANY LIMITED**

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