

BUILD YOUR CAREER WITH CARGILLS BANK

Relationship Manager Business Banking

KEY RESPONSIBILITIES

- Grow the customer base in line with budget goals while ensuring consistent customer satisfaction
- Strive for operational excellence and uphold regulatory compliance within the Department
- Enhance income from the existing customer portfolio and drive new customer acquisition
- Build and develop relationships with the existing customer base, while promoting cross-selling opportunities and initiating connections with related businesses
- Co-ordinate with different stakeholders including Branches and other service units
- Conduct independent credit assessments, including financial analysis, operational analysis and risk analysis reviews
- Perform ongoing risk monitoring, limit management, and tracking of overdue accounts
- Prepare information for management reporting purposes and conduct customer site visits for security assessments

EXPERIENCE & QUALIFICATIONS

- Bachelor's degree is preferred
- Qualification in Banking / CIMA or any other equivalent professional qualification is an added advantage
- A minimum of three years front-line lending exposure with Managerial experience in handling business banking customers
- Excellent spoken and written communication skills
- Exceptional interpersonal skills
- Good analytical skills with the ability to understand and interpret financial statements

Interested candidates are invited to forward their CVs to career@cargillsbank.com mentioning the post applied for, in the subject line of the email on or before **20th July 2025**.

Head of Human Resources
Cargills Bank PLC,
No. 696, Galle Road, Colombo 03. Tel. 011 7 640 640



Official website

www.cargillsbank.com



FITCH RATING A(LKA)

Cargills Bank PLC is a licensed commercial bank supervised by the Central Bank of Sri Lanka

