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Enterprise Solutions Manager

The Enterprise Solutions Manager serves as a strategic technical advisor and solutions architect for enterprise clients.

Key Responsibilities:

- Design and implement enterprise-level solutions using cloud platforms and custom integrations.

- Lead technical projects from initiation to completion, ensuring alignment with customer expectations and business outcomes.

- Coordinate with internal teams and external vendors to deliver seamless solutions.

- Lead the design and deployment of solutions leveraging AI/ML, automation, data analytics, and cloud-native technologies.

- Design and oversee the implementation of scalable, secure, and cost-effective cloud solutions. Develop and execute strategic cloud adoption plans aligned with customer business objectives.

- Facilitate innovation workshops, proof-of-concept (PoC) initiatives, and technology roadmaps to accelerate digital transformation.

- Ensure all solutions meet industry standards and regulatory requirements.

Required Skills & Qualifications:

- Bachelor's or Master's degree in IT, Engineering, or a related field.

- 5+ years of experience in enterprise IT, technical consulting, or solution architecture.

- Strong understanding of AI/ML solutions and platforms.

- Strong understanding of cloud infrastructure (AWS, Azure, GCP), APIs, and data integration.

- Excellent communication, stakeholder management, and presentation skills.

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