

# Career Opportunities: Assistant Revenue Optimization Manager (171225)

Requisition ID 171225 - Posted 30/07/2025 - Sri Lanka - Shangri-La Colombo - Revenue Optimization - Contract

 Job Description Print Preview

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## Shangri-La Group – Sri Lanka

Shangri-La Hotel Colombo overlooks the Indian Ocean in the heart of the business district with direct access to the most extensive international shopping mall in Sri Lanka, Shangri-La’s own One Galle Face Mall. The hotel offers the finest accommodation in Colombo, an exciting new dining and social scene and the largest and extensive hotel conference and event facilities. The hotel comprises of 541 rooms and suites.

## We are Looking for an Assistant Revenue Optimization Manager.

### As an Assistant Revenue Optimization Manager, we rely on you to:

- Drive the budgeting and forecasting process along with internal stakeholders.
- Professionally and efficiently utilize multiple global systems in line with company policies and best practices to drive performance.
- Optimize pricing strategies based on sound commercial judgment in all segments, whilst assisting to drive EBITDA, RevPAR, Market Share and ADR.
- Control inventory for all transient and group segments.
- Oversee and manage rates in all distribution channels based on market performance and company objectives.
- Support the analysis of information for creating and driving fact-based business decisions and strategies.
- Be responsible for effective implementation and compliance with Shangri-La Revenue Optimization Standards.

### We Are Looking for Someone Who Has:

- Strong analytical ability and advanced Microsoft Office skills (Mainly Microsoft Excel).
- Detail-oriented mindset with the ability to translate results into understandable and actionable insights.
- Great leadership and stakeholder management skills to align performance goals and strategy.
- High Proficiency in English reading, writing & listening.
- Organized and self-motivated mindset.
- Sound functional knowledge of Revenue Management practices and decisions.
- Experience and understanding on the effective use of IDEas RMS, Opera PMS, Delphi, STR, Synaxis, and other revenue management and distribution tools

Local package will be offered to successful candidate.  
If you are the right person, what are you waiting for? Click the apply button now!

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