



*Armed with a proud history of over 29 years, Pan Asia Bank is on an exciting growth journey, evidenced by an array of recognitions, including being honoured as one of the Top 40 business entities in the country by Business Today, the most awarded entities by LMD, Best Green Bank in Sri Lanka by Global Banking & Finance, Best Bank for ESG by International Business Magazine, the Best CSR Bank by Brands & Business Magazine, to name a few.*

# ASSISTANT MANAGER – PAWNING

## RETAIL BANKING DEPARTMENT

We are seeking a dynamic and experienced professional to join our growing Retail Banking team. This role is ideal for a seasoned pawning professional with a strong supervisory background in gold assaying, pawning operations, and portfolio growth. The ideal candidate will possess excellent customer handling skills, a solid understanding of industry regulations, and a proactive approach to driving business development while minimizing risk. If you’re ready to leverage your expertise in pawning to support our continued success and contribute to a high-performing team, this is the opportunity for you.

### Responsibilities:

- Develop and execute marketing strategies for the necessary increase in both Pawning and Gold Loan products
- Guide, train and coordinate with the internal and outsourced staff members on Pawning and Gold Loan products
- Develop the Pawning and Gold Loan products while in touch with the current market threats and trends
- Organize and conduct promotion campaigns to canvass new customers and regularly monitor & guide branch staff to develop the business
- Minimize the NPA through effective monitoring of the recovery process and provide information to the management on the updates when required

### Candidate Prerequisites:

- Full or part qualification in a relevant field from IBSL or a recognized institution
- A minimum of 10 years of work experience in commercial banking or finance, including at least 4 - 5 years in a supervisory role focused on Pawning or Gold Loans
- Strong expertise in assessing and identifying pawning articles, as well as managing overall pawning operations
- Familiarity with industry trends and Central Bank regulations
- Excellent communication skills with the ability to effectively engage with customers

### Remuneration:

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standards.

If you are a results-driven pawning professional looking for a challenging and rewarding opportunity, we invite you to apply for the position through our career portal before the deadline provided.

APPLY NOW