

JOIN THE MOST AWARDED BANK IN SRI LANKA



With an enduring vision of being the most technologically advanced, innovative and customer friendly financial organization, we, the Most Awarded Bank in Sri Lanka, continue to progress steadily while being the first Sri Lankan bank to be listed amongst the Top 1000 Banks in the World.

Our unparalleled record of success is supported by an unmatched suite of digital offerings and superior standards in service, stability and performance. We are poised to ascend to even greater heights in the near future.

Relationship Manager/ Analyst – Cross Border Lending

JOB PROFILE

- Conduct comprehensive credit evaluations and underwriting on cross border lending propositions including advanced financial analysis.
- Liaise with cross border clients and lending partners to maintain and develop mutually beneficial relationships and contacts.
- Carry out market research and industry analysis for relevant domains and industries to identify growth potential and risks.
- Meet specified portfolio KPIs including growth, credit quality and profitability.
- Interpretation of cross border/ international loan agreements/ contracts and liaise with legal counsels safeguard bank's interests.
- Oversee the functions of the assigned staff .
- Prepare periodic reports and presentations

APPLICANT'S PROFILE

- Minimum of 5 years experience as a lending officer/ credit analyst/ investment analyst in corporate banking/ corporate finance in a recognized Financial Institution or a Research, Analytics and Advisory services agency or a Rating Services agency with sound knowledge in corporate loan structuring.
- Master of Business Administration from a recognized university.
- A professional qualification (CA, CMA, ACCA etc) or a Bachelor's Degree or a Masters Degree in Finance/ Economics/Statistics from a recognized university.
- Demonstrated fundamental knowledge and extensive exposure in credit analysis and structuring at the corporate level.
- Strong analytical skills encompassing financial, business, market, industry, and macroeconomic analysis with the ability to meticulously identify, seek, and analyze information, systematically organizing and synthesizing data.
- Good understanding of macroeconomic, monetary, and business/market fundamentals, as well as international affairs.
- Effective communication skills (spoken/written) with excellent command of the English Language with the ability to clearly explain, describe, or convey ideas in individual and group settings.
- Good knowledge of MS Office applications and familiarity with the application of Generative AI tools.
- Innovative thinking and a passion for continuous learning and development.
- Ability to work effectively in teams, collaborate and align with shared values and common goals.
- Customer orientation demonstrating a strong dedication to the organization's customers and a proactive approach.
- Drive to be energized by challenging objectives and a commitment to exceed set goals.
- Proactive approach to address challenges, situations or opportunities.
- Display a high level of professionalism.
- Strong research orientation and presentation skills.
- Potential for growth and development.

Successful candidate will be provided with an attractive remuneration package, commensurate with benchmarked financial institutions.

Interested candidates are invited to apply for the position, all applications should be routed through our corporate website. To apply, please visit,

www.combank.lk

Careers

Open Positions

Relationship Manager/ Analyst – Cross Border Lending

 **COMMERCIAL BANK**