

PEOPLE'S BANK

People's Bank, a premier bank in Sri Lanka with the largest customer base providing innovative financial solutions to its diversified clientele for over six decades and as a conducive environment for those who strive to achieve excellence and believe in professionalism, the Bank is looking for a talented & dynamic individual to fill the following position in the Bank.

HEAD OF RESEARCH

The Head of Research will be responsible for leading and managing the Bank's research function, providing strategic insights, economic and market analysis, and data-driven recommendations to support policy formulation, product development, and long-term business planning. The role requires a forward-thinking professional with a strong understanding of macroeconomic trends, banking and financial services, customer analytics, and competitive positioning.

DUTIES & RESPONSIBILITIES

- Conduct high-quality research related to macroeconomic trends, industry developments, customer behavior, competitor analysis, and regulatory impacts.
- Support strategic planning by delivering data-driven insights and scenario analysis to aid executive decision-making.
- Develop comprehensive market intelligence reports, economic reviews, and white papers for internal and external stakeholders.
- Collaborate with other departments including Product Development, Risk, Credit, Treasury, and Strategy to ensure research insights are integrated into business operations.
- Monitor global and local economic indicators and assess their potential impact on the Bank's operations and strategy.
- Guide and mentor a team of researchers, ensuring rigorous analytical standards, timelines, and relevance of research output.
- Represent the Bank in forums, conferences, and meetings involving research, policy, and economic matters.
- Maintain relationships with academic institutions, think tanks, government bodies, and regulatory agencies to support the Bank's research agenda.

ELIGIBILITY CRITERIA

- The candidate should be a citizen of Sri Lanka
- A Ph.D. in Economics, Finance, Statistics, Business Administration, Management, or a related field from a university recognized by University Grant Commission of Sri Lanka.
- Professional qualifications in banking, finance, or economics would be an added advantage.
- Minimum of 03 years' post qualifying experience in economic/market research or strategic planning, preferably within the financial services industry including plus 5 high quality research publications.
- Proven leadership and team management experience.
- Excellent analytical, writing, and presentation skills.
- Strong knowledge of Sri Lankan and global economic environments and financial markets.
- Proficiency in research tools, data analytics software, and statistical modeling.

KEY COMPETENCIES

- Strategic Thinking and Vision
- Analytical and Quantitative Skills
- Leadership and People Development
- Communication and Presentation
- Commercial and Market Awareness
- Integrity and Professionalism

AGE

Preferably below 55 years of age as at closing date of applications

METHOD OF SELECTION

Shortlisted applicants based on the stipulated qualifications and experience will be called for an interview.

CONDITIONS OF EMPLOYMENT

The position of Head of Research is equivalent to the grade of Assistant General Manager on contract basis and performance will be evaluated annually.

REMUNERATION

An attractive and negotiable remuneration package commensurate with qualifications and experience will be offered to the selected candidate for the above position.

APPLICATIONS

Please send details of achievements and experience relevant to the job applied for together with your curriculum vitae along with copies of certificates and contact numbers of two non-related referees. The post applied for should be stated in the subject line of the Email and should reach the Email Address: recruitment@peoplesbank.lk on or before 09.06.2025

An Email confirmation of receipt will be sent upon the receipt of the curriculum vitae. In the event a confirmation has not been received within a reasonable period of time, you may inquire regarding the application on telephone numbers 0112481542/0112481416.

All applications will be treated in strict confidentiality and any form of canvassing will be regarded as a disqualification. All incomplete and Non - complying applications will be rejected.

The Bank reserves the right to decide the number of vacancies, postponement or cancellation of recruitment or on any other information not included in the advertisement.

Deputy General Manager (Human Resources)

People's Bank - Head Office

NO. 75, Sir Chittampalam A Gardiner Mawatha,
Colombo – 02.



A (Baa) Fitch Rating AAA Brand Finance Rating
People's Bank is a licensed commercial bank supervised by the Central Bank of Sri Lanka.



**PEOPLE'S
BANK**

Pride of the Nation