

# Distribution Manager

Apply

 Sri Lanka

 Full time

 Posted 2 Days Ago

 JR-56631

**At AIA we've started an exciting movement to create a healthier, more sustainable future for everyone.**

*It's about finding new ways to not only better people's lives, but to better the communities and environments we live in. Encompassing our ambition of helping a billion people live Healthier, Longer, Better Lives by 2030.*

*And as part of our marketing, distribution & partnership team, you'll play a vital part in advancing this movement. From inspiring meaningful connections with customers, partners and other stakeholders, to delivering purpose-led brand positioning and messaging, you'll be making a positive, healthy impact across all channels. You will have a unique and important part to play in helping more people live Healthier, Longer, Better Lives.*

**So if you believe in inspiring a better future, read on.**

## About the Role

Responsible for maximising the sales of AIA products and services through a network of agents to meet individual / team quotas and AIA business objectives

- Manage existing accounts as part of a larger account team or manage named accounts within a geography for a particular product or product set
- Develop, implement and administer sales and distribution plans and programmes on a geographical basis for the agency channel

*Build a career with us as we help our customers and the community live Healthier, Longer, Better Lives.*

*You must provide all requested information, including Personal Data, to be considered for this career opportunity. Failure to provide such information may influence the processing and outcome of your application. You are responsible for ensuring that the information you submit is accurate and up-to-date.*