

Area Sales Manager - Mobiles

John Keells Office Automation (Pvt.) Ltd., the authorized distributor for **Toshiba** – Digital Multifunctional Copiers, Consumables , **Samsung** – Mobile Phones and Tabs, Hospitality TV, Large Format Displays (LFD), and Video Walls, and Printer Consumables, **ViewSonic** – Multimedia Projectors and Digital Boards & Panels , **RISO** – Digital Duplicators & Consumables , **ASUS** – Notebook PCs and, EPads, and Desktop Computers **FEC** – POS Solutions, **Zebex** – Barcode Scanners, **Bixolon** – Receipt Printers, **Rio Touch** Smart boards and panels , **OCP** – UPS, **Cassida** – Cash Counting Machines.

Job Responsibilities

- You will be responsible in managing the distributor and overseeing their sales operations.
- Driving the team to achieve their stipulated targets whilst managing the sales team in the region assigned.
- Monitoring your team's performance, analyzing sales data and periodical forecasting.
- Overall responsible to ensure regional and distributor profitability.

Person Specifications

- Minimum of 5-6 years' of experience in handling Mobiles products at a similar capacity.
- Motivated and target oriented individuals with excellent communication and interpersonal skills who could drive a sales team towards its goals.
- Experience in distributor management is an added advantage.
- Proven track record of achieving targets and driving sales growth in a business.
- Strong leadership skills and an ability to inspire sales team.

Interested candidates are encouraged to apply on HIVE before the 30th June 2025.

28 May 2025



John Keells Group is an equal opportunity employer, and we invite applications from all suitably qualified individuals to join our team.