

WE ARE HIRING

Assistant Sales Manager - Electrical and ELV Sectors

**(Electrical, Data, Voice, CCTV, PA systems &
Fire detection systems)**

Asiacom Engineering Services (PVT) Ltd is a leading provider of comprehensive solutions in Electrical, ELV (CCTV, PA systems, Voice systems, and fire detection systems), and IT-related services. With a commitment to innovation and quality, we cater to a diverse range of clients in the public and private sectors. Whether providing cutting-edge security solutions or optimizing electrical systems, our expertise ensures top-tier service for clients in both the public and private sectors.



We are seeking a dynamic and results-driven Assistant Sales Manager to join our team. The ideal candidate will play a pivotal role in driving sales, establishing and maintaining client relationships, and contributing to the growth of our business within the Electrical and ELV sectors.

Responsibilities:

- Develop and execute sales strategies to meet and exceed company sales targets within the electrical and ELV sectors.
- Identify new business opportunities and establish relationships with potential clients.
- Maintain and nurture existing client relationships, ensuring high levels of customer satisfaction.
- Collaborate with the sales team to create effective sales plans and presentations.
- Keep abreast of industry trends, market conditions, and competitor activities.

The Required profile of the post holder:

- Proven experience in sales, preferably in the electrical and ELV sectors.
- Sound technical knowledge of electrical systems and ELV solutions (CCTV, PA systems, Voice systems, and fire detection systems).
- Excellent communication, negotiation, and presentation skills.
- Strong problem-solving abilities and a results-driven approach.
- A bachelor's degree in Business Administration, Marketing, or a related field is preferred.

Why join Asiacom:

- Competitive salary and commission structure
- Opportunity for professional growth and development
- A supportive and collaborative work environment

If you have the passion and expertise to excel in this role and drive sales within the electrical and ELV sectors, please submit your resume/CV along with a cover letter detailing your relevant experience to

Please submit your resume and a cover letter outlining your experience in new business development and tendering within the ELV industry to

info@asiacom.lk

Join Asiacom Engineering Services (PVT) Ltd and be part of a dynamic team shaping the future of Electrical and ELV solutions!

ASIACOM ENGINEERING SERVICES (PVT) LTD.

Address: No. 2/A, Kajugahawatta, Gothatuwa New Town.

Phone: 0112 411 788