

Are you a strategic thinker  
with a passion for  
digital payments?

# Manager

## Card Business

This is a pivotal opportunity for the right person to take charge of strategic development, management, and growth of Cargills Bank card products and Merchant acquiring portfolio. You will play a key role in shaping the future of payment solutions, driving value for both merchants and customers in a rapidly evolving financial landscape

### JOB RESPONSIBILITIES

- Develop and execute robust product strategies for Debit & Credit Cards
- Lead the end-to-end launch of new card products and enhancements
- Monitor and optimize portfolio performance, profitability, and customer engagement
- Conduct in-depth market research and competitive analysis
- Maximize business opportunities within the Cargills Eco System
- Maximize business opportunities and achieve budgeted business volumes & profitability pertaining to merchant acquiring
- Collaborate with cross-functional teams and external partners
- Ensure compliance with all industry regulations and internal policies
- Ensure a high card activation rate and increased card spend

### We are looking for:

- Minimum of 10 years of experience in Banking, out of which 5 years with demonstrable involvement in similar role within Banking/Financial services
- Full or part qualification in Finance, Banking, or a fully or partially completed degree in Management or an equivalent qualification. An MBA will be an added advantage
- In-depth knowledge of payment networks, industry trends, and product lifecycle management
- Exceptional analytical, strategic thinking, and problem-solving abilities
- Excellent interpersonal and communication skills

Interested candidates are invited to forward their CVs to [career@cargillsbank.com](mailto:career@cargillsbank.com) mentioning the post applied for, in the subject line of the email on or before **22nd October 2025**.

**Head of Human Resources**

**Cargills Bank PLC,**

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Official website

**[www.cargillsbank.com](http://www.cargillsbank.com)**



**FITCH RATING A(LKA)**

Cargills Bank PLC is a licensed commercial bank supervised by the Central Bank of Sri Lanka

